2017-2019
BUDGET WORKSHOP

General Services
Key Challenges / Emerging Issues

- Maintenance – Emergencies and Deferred
- Main Jail
- Service Delivery Models
- ISF Rates flat for FY 2017-18, likely to increase in out years
Summary

- Operating Expenditures $46,166,580
- Capital $12,572,562
- General Fund $8,603,800
- FTEs 115.5
- Use of One-Time for Ongoing Operations $0, 0%
- Service Level Reductions $859,180
- Restoration Requests $168,000
- Expansion Requests $675,000
Capital Projects Detail

- **Fire Admin Center-Buellton, $4.0M**
  Fire District Funds, Replacement of 1964 building with 10k sf facility to support staffing requirements

- **IT, Comm, Radio Replacements, $2.7M**
  ISF Funds, Upgrade and replace infrastructure (e.g. network, security, email)

- **Vehicle Replacements, $2.4M**
  ISF Funds, New County vehicle and equipment replacements

- **SYV Airport, $1.2M**
  Federal, State, and Authority funds, Airfield safety grading around runway and taxiways
FY 2017-18 Source of Funds

- Charges for Services: $33,359,237; 55%
- Miscellaneous Revenue: $570,193; 1%
- Miscellaneous Revenue: $570,193; 1%
- Other Financing Sources: $5,324,581; 9%
- Intrafund Expenditure Transfers (-): $1,156,738; 2%
- Decreases to Fund Balances: $9,201,751; 15%
- General Fund Contribution: $8,603,800; 14%
- Use of Money and Property: $1,060,994; 2%
- Licenses, Permits and Franchises: $38,000; 0%
- Inter-governmental: $1,297,035; 2%
- Charges for Services: $33,359,237; 55%
FY 2017-18 Use of Operating Funds

- Facilities and Land Management; $16,142,956; 26%
- Information & Communication Tech; $12,751,387; 21%
- Other Financing Uses; $682,854; 1%
- Increases to Fund Balance; $44,000; 0%
- Purchasing, Surplus Property, Mail; $1,085,055; 2%
- Fleet Operations; $12,576,298; 21%
- Administration and Finance; $2,347,690; 4%
- Capital Planning and Improvements, $1,263,194, 2%
- Intrafund Expenditure Transfers, $1,146,333, 2%
- Facilities and Land Management; $16,142,956; 26%
- General Services
Staffing Summary

- 121.0 FTE FY 16-17 Adopted
- 115.5 FTE FY 17-18 Recommended; 114.5 FTE FY 18-19 Proposed
Operating Revenue 5-Year Summary

Operating Revenue

 Millions

- $31.31
- $33.86
- $33.64
- $35.85
- $36.33

Years

- 13-14
- 14-15
- 15-16
- 16-17
- 17-18

General Services
GFC 5-Year Summary

- 13-14: $8.17
- 14-15: $8.64
- 15-16: $8.97
- 16-17: $8.92
- 17-18: $8.60

Years: 13-14, 14-15, 15-16, 16-17, 17-18
Millions: $7.6, $7.8, $8.0, $8.2, $8.4, $8.6, $8.8, $9.0, $9.2

GFC Funding
FY 2016-17 Anticipated Accomplishments

- Executed contract for Northern Branch Jail Project (AB900) and successful construction commencement.
- Oversight of NBJP finances, received $25M in State Reimbursement.
- Updated Department’s Vision, Mission, and Values to be incorporated into a Strategic Plan.
- Renovated the IV Clinic Building.
- Responded to 400 emergency work orders, over $1.2M.
FY 2016-17 Anticipated Accomplishments

- Fossil fuel fleet usage reduced by 3.09% with more miles driven.
- Developed with Clerk of the Board, the State’s 1st online archive of BOS documents from 1850-Present.
- Board priority for coordinated and cohesive oversight of technology, established the Governing Board of Information Technology Systems (GBITS).
- Processed 3,000 contracts, and processed 100% of all contracts within 7 working days of request.
FY 2017-19 Objectives

• Partnered with the Sheriff’s Office to manage the construction and finances of the Northern Branch Jail Project.

• Complete the rehabilitation and renovations at the Isla Vista Community Center.

• Consolidate deferred maintenance data into one database for managing resources.

• Identify opportunities and implementation plans for energy performance contracting and commissioning.

• Explore alternative service delivery models.
FY 2017-19 Objectives

- Continue efforts towards right sizing the County’s vehicle fleet.
- Consolidate three data centers to two, reduce costs and increase resiliency with greater geographic separation.
- Pursue a new Countywide purchasing system.
- Evaluate projects for possible debt issuance.
- Review and revise the Capital Improvement Program book.
# Performance Measures

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Customers satisfied or highly satisfied with services provided by the Department (Target = 100%)</td>
<td>n/a</td>
<td>n/a</td>
<td>87% 650/750</td>
<td>90% 675/750</td>
<td>92% 690/750</td>
</tr>
<tr>
<td>Capital projects completed within expected time and budget estimates and according to project customer expectations. (Target = 100%)</td>
<td>n/a</td>
<td>n/a</td>
<td>100% 8/8</td>
<td>90% 9/10</td>
<td>100% 10/10</td>
</tr>
<tr>
<td>Customers who submitted a facilities work request that rate service satisfactory or better. (Target = 95%)</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>95% 12,065/12,700</td>
<td>95% 12,065/12,700</td>
</tr>
<tr>
<td>Percent of Real Property Projects completed on time (Target = 95%)</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>80% 64/80</td>
<td>90% 72/80</td>
</tr>
<tr>
<td>-----------------------------------------------------------------------------</td>
<td>----------------</td>
<td>----------------</td>
<td>------------------</td>
<td>--------------</td>
<td>--------------</td>
</tr>
<tr>
<td>Assigned Fleet Availability. (Target = 100%; Weighted Average)</td>
<td>97.7%</td>
<td>97.7%</td>
<td>97.8%</td>
<td>98.0%</td>
<td>98.0%</td>
</tr>
<tr>
<td>Percentage of customers surveyed who rate the ICT Operations Center incident handling process as “Satisfactory” or better. (Target = 100%)</td>
<td>n/a</td>
<td>99% 88/89</td>
<td>97% 152/157</td>
<td>97% 194/200</td>
<td>97% 194/200</td>
</tr>
<tr>
<td>Percentage of dollars spent annually Countywide with County of Santa Barbara local vendors for County services and supplies. (Target = 60%)</td>
<td>62% $106M/ $171M</td>
<td>61% $106M/ $173M</td>
<td>59% $105M/ $176M</td>
<td>60% $109M/ $181M</td>
<td>60% $112M/ $186M</td>
</tr>
</tbody>
</table>
FY 2017-18 Efficiencies

- Pilot Consolidating Computer & Network Administration (Local Area Network-LAN)
- Pilot Alternative Facilities Management Model
- Countywide Procurement System
- Energy Performance Contracting and Commissioning
### FY 2017-18 Service Level Reductions

<table>
<thead>
<tr>
<th>Program – Description of Reduction</th>
<th>FTEs</th>
<th>Amount (GFC)</th>
<th>Amount (Non-GFC)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. ICT – Unfund Office Auto Spec - Network - Vacant</td>
<td>1.0</td>
<td>$0</td>
<td>$137,500</td>
</tr>
<tr>
<td>2. ICT – Unfund Office Auto Spec – Security - Vacant</td>
<td>1.0</td>
<td>$0</td>
<td>$137,500</td>
</tr>
<tr>
<td>3. Vehicles – Unfund AOP Sr. - Vacant</td>
<td>1.0</td>
<td>$0</td>
<td>$99,000</td>
</tr>
<tr>
<td>4. Maintenance – Unfund Facilities Sup - Vacant</td>
<td>1.0</td>
<td>$106,000</td>
<td>$0</td>
</tr>
<tr>
<td>5. Facilities Admin – Unfund AOP - Vacant</td>
<td>0.5</td>
<td>$33,000</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Subtotal</strong></td>
<td><strong>4.5</strong></td>
<td><strong>$139,000</strong></td>
<td><strong>$374,000</strong></td>
</tr>
</tbody>
</table>

* Mandatory Program
** Mandatory Program and Service Level
## FY 2017-18 Service Level Reductions

<table>
<thead>
<tr>
<th>Program – Description of Reduction</th>
<th>FTEs</th>
<th>Amount (GFC)</th>
<th>Amount (Non-GFC)</th>
</tr>
</thead>
<tbody>
<tr>
<td>6. Capital – Unfund Facilities Manager - Vacant</td>
<td>1.0</td>
<td>$178,000</td>
<td>$0</td>
</tr>
<tr>
<td>7. Maintenance – Reduce Expenditures in the North County maintenance program</td>
<td>0.0</td>
<td>$68,000</td>
<td>$0</td>
</tr>
<tr>
<td>8. Maintenance – Reduce Expenditures in the South County maintenance program</td>
<td>0.0</td>
<td>$100,000</td>
<td>$0</td>
</tr>
<tr>
<td>Subtotal</td>
<td>1.0</td>
<td>$346,000</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Grand Total</strong></td>
<td>5.5</td>
<td><strong>$485,000</strong></td>
<td><strong>$374,000</strong></td>
</tr>
</tbody>
</table>

* Mandatory Program
** Mandatory Program and Service Level
Future Rebalancing Efforts

- Continue Consolidation of LAN Administration
- Optimize Moving and Surplus Storage
- Digitization of Materials
- Explore Centralization such as Purchasing and IT
- Continue Exploring Alternative Service Delivery Methods
- County Building/Space Consolidation
Restoration/Expansion Requests

- **Restoration**: $168k GF for Maintenance
  - Ongoing to restore SLR needed to balance

- **Expansion**: $657k GF for Maintenance
  - Ongoing, in addition to restoration will provide $3.0M for maintenance in FY 2017-18.
  - Maintenance is critical to health and safety

- **Expansion**: $18k GF for IV Community Center (IVCC) Maintenance
  - Ongoing to maintain the IVCC
  - Valuable community asset
Summary

- Productive and Successful FY 2016-17
- Maintenance continues to be Structural Imbalance for the Department and County
- Innovative Rebalancing ideas that will have positive impacts for County, will take time to implement
“You cannot escape the responsibility of tomorrow by evading it today.”

Abraham Lincoln
2017-2019
BUDGET WORKSHOP
Northern Branch Jail Project

AB900 Northern Branch Jail Team
(General Services and Sheriff's Office)
Summary

- Operating Expenditures $53,296,234
- Capital $200,000
- General Fund $0
- FTEs 0
- FY 2016-17 Est State Reimbursement $25,000,000 of $80,000,000
- Completion November 2018
- Occupancy Spring 2019