



SANTA BARBARA COUNTY
DEPARTMENT OF
Behavioral Wellness
A System of Care and Recovery

Request for Information

Community Collaboration Services for Addressing Sexual Exploitation Needs

Released: July 8, 2016

Deadline: July 29, 2016

Santa Barbara County
Department of Behavioral Wellness
Attention: RFI Community Collaboration Services
300 N. San Antonio Rd., Bldg 3
Santa Barbara, CA 93110

Designated Representative: Stacy McCrory, Forensics Manager
Telephone: 805-681-5220
Email: smccrory@sbcbswell.org

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1. INTRODUCTION

1.1. Overview

Santa Barbara County Department of Behavioral Wellness is seeking information on how an interested party could provide community collaboration services to support the needs of survivors of sexual exploitation in the local county region of Santa Barbara.

THIS IS A REQUEST FOR INFORMATION (RFI) ONLY. This RFI is issued solely for information and planning purposes – it does not constitute a Request for Proposal (RFP) or a promise to issue an RFP in the future. This request for information does not commit the County to contract for any supply or service whatsoever. Further, the County is not at this time seeking proposals and will not accept unsolicited proposals. Respondents are advised that the County will not pay for any information or administrative costs incurred in response to this RFI; all costs associated with responding to this RFI will be solely at the respondent's expense. Not responding to this RFI does not preclude participation in any future RFP, if any is issued. If a solicitation is released, it will be posted on the County website <https://www.countyofsb.org/behavioral-wellness>. It is the responsibility of the potential respondents to monitor the site for additional information pertaining to this requirement.

1.2. Background

Founded in 1962, the Santa Barbara County Department of Behavioral Wellness promotes the prevention of, and recovery from, addiction and mental illness among individuals, families and communities, by providing effective leadership and delivering state-of-the-art, culturally competent services. Services provided by Behavioral Wellness are funded primarily by Medi-Cal, with services provided to non-Medi-Cal clients, as well as services not reimbursable by Medi-Cal, reimbursed by Mental Health Services Act and other funding, to the extent resources allow.

In November 2004, California voters passed Proposition 63, Mental Health Services Act (MHSA), which imposed a 1% income tax on personal income in excess of \$1 million. This law provides increased funding for mental health services, which is administered by the Mental Health Services Oversight and Accountability Commission (MHSOAC). The Department of Behavioral Wellness receives approximately \$20 million annually in MHSA funds to provide mental health services to the community.

In 2013, Senate Bill (SB) 855 Section 64, added Section 300.b.2 to the Welfare and Institutions Code, defining commercially sexually exploited children (CSEC) as children who receive food or shelter in exchange for, or who are paid to perform, sexual acts described in Section 236.1 or 11165.1 of the Penal Code, and adding CSEC as eligible to be served through the child welfare system as victims of child abuse and neglect.

Between 2012 and 2014, Department of Behavioral Wellness staff, located on-site at the Santa Maria Juvenile Hall, discovered an unusually high rate of youth displaying trauma symptoms. Since 2014, further investigation revealed at least 48 confirmed cases of CSEC and 34 suspected cases. Since then, the number of confirmed CSEC cases has increased to 80.

As a result of these findings, the Department of Behavioral Wellness included a project to serve survivors of sexual exploitation in the Department's FY 16-17 through FY 18-19 MHPA plan update. The project is budgeted to receive a portion of MHPA Innovations funding in FY 16-17. This project is known as the Resiliency Interventions for Sexually Exploited (RISE) Project, created to address the behavioral health needs of young women ages 10-25, involved in sexual exploitation, especially those involved in CSEC. RISE services support Santa Barbara County's participation in SB 855.

The Department of Behavioral Wellness RISE Project has obligations to address the recommendations and regulations set forth by the State for counties participating in the SB 855 CSEC program, and to comply with the regulations set forth in California Code of Regulations (CCR) 3320 for programs receiving MHPA funds. As a recipient of MHPA funding, RISE must meet these six standards set forth in CCR 3320: community collaboration; cultural competence; client-driven; family-driven; wellness, recovery, and resilience focused; and integrated service experiences for clients and their families.

Additionally, the RISE Project intends to link its clients to support systems which are non-traditional, natural, community-based, and culturally competent. RISE's standard for culturally competent supports is inclusiveness of and responsiveness to various identity factors, including ethnicity, race, language, age, country of origin, acculturation, gender, socioeconomic class, disability, religious and spiritual beliefs, and sexual orientation.

Collaborating with several other Santa Barbara County government agencies, community-based organizations and spiritual groups, RISE Project seeks to develop and deliver a survivor/victim centered multi-layered approach consisting of female-specific, trauma-focused, and biopsychosocial interventions and supports to restore and empower young females experiencing, or at risk of sexual exploitation and trafficking.

The core principles of RISE are EMPOWERMENT and RESTORATION achieved through a non-judgmental/non-shaming "survivor-driven", community and system based service delivery program. Simply put, RISE meets girls where they are, both figuratively and literally. Each girl's unique strengths, needs and preferences will be assessed through a comprehensive trauma-informed screening process designed to identify several biopsychosocial and "hierarchy of needs" factors including, trauma related symptoms, risk/protective factors, safety, socioeconomic/cultural/spiritual background, natural supports, education, Alcohol and Other Drug (AOD) supports, medical/reproductive needs, housing/placement, vocational/pro-social, legal restoration and readiness for engagement. RISE works toward supporting each girl to find her own sense of self, hope, purpose and belonging so she can become empowered in her own destiny.

This RFI seeks information on how a CSEC-informed respondent would propose to coordinate community resources for the purpose of providing CSEC-specific traditional and non-traditional supports, including:

- Specialty transitional placement options suitable for the CSEC population who are also Transition Aged Youth (TAY);

- A physical space that will serve as a CSEC services center: a site where community providers can co-locate to provide CSEC-specific services to victims and survivors in Lompoc, and eventually other regions as determined by County. The CSEC services center should provide space for clients to drop in to receive CSEC-related and CSEC-specific services, such as:
 - Mental health treatment (provided by Behavioral Wellness);
 - Forensic medical exams (provided by County);
 - Vocational skills workshops;
 - Computer stations for client use;
 - Recreational activities (ie yoga and therapeutic activities);
 - A kitchen area providing snacks and coffee for clients;
 - Lockers to store clients' personal belongings;
 - Other services as needed;
- A flex fund subsidized by donations from the community to support survivors to meet incidental needs, maintain or achieve stability, and reintegrate into the community;
- Education, and prevention and early intervention outreach;
- A community collaborative, which can coordinate and organize local community resources to address any of the supports listed above

1.3. Challenges

In recent years, the County has implemented various projects and action teams to meet community needs. Unmet needs of the CSEC population include:

- CSEC-specific and trauma-informed community collaboration in order to meet the unique needs of sexually exploited children and transition age youth in Santa Barbara County;
- Lack of resources for non-traditional interventions;
- Culturally informed CSEC supports;
- Integrated bio-psycho-social supports;
- Awareness and education of youth, parents, and educators regarding the role of social media in the sexual exploitation of children;
- Social-emotional awareness training in junior high and high schools, beginning in Lompoc, and expanding to other regions as determined by County;
- Safe shelter and other placement supports for homeless and runaway CSEC youth.

2. REQUESTED INFORMATION

The County of Santa Barbara invites interested parties to submit a Response to this RFI that provides options to the County on ways to collaborate with broad sections of the community to meet the holistic needs of local survivors and prevent sexual exploitation.

The Response shall address the following inquiries:

- 2.1. Demonstrate that the respondent understands the needs summarized in this RFI;
- 2.2. What is your agency's basic information – contact information, legal form of business, and who is signing and certifying that the information contained in the response is accurate? Please complete Attachment 1 RFI Cover Sheet.
- 2.3. What is your agency's experience and capacity for collaborating with the community to address local community needs, including:
 - 2.3.1. What is the typical process your agency follows to establish a community partnership?
 - 2.3.2. Summarize your agency's current and past community partnerships.
 - 2.3.3. What community-based, non-traditional, natural support systems did your community partnerships offer?
 - 2.3.4. What community needs were those community partnerships able to address (e.g. homelessness, poverty, sex trafficking, youth gang-involvement)?
 - 2.3.5. Which of those established partnerships would be willing to collaborate with RISE?
 - 2.3.6. What resources are those partnerships able to develop for the population served by RISE?
- 2.4. What is your agency's vision for searching and developing specialty transitional placement options for survivors of CSEC?
- 2.5. What is your agency's vision for searching for and developing a space for a CSEC Services Center, which supports the unique needs of survivors of CSEC, especially in Lompoc?
- 2.6. What is your agency's vision for implementing education, and prevention and early intervention outreach, specifically:
 - 2.6.1. Education for youth on the subject of social-emotional health and skills?
 - 2.6.2. Prevention and early intervention program that involves educating youth and parents about social media use?
- 2.7. What is your agency's vision for implementing a body of community stakeholders, (hereafter, "Community Collaborative"), which will serve as a collaborative, community-based, non-traditional, and natural support system, to the population served by RISE?

- 2.7.1. What kind of collaboration structure does your agency envision for implementing the aforementioned support system?
- 2.7.2. How does the proposed Community Collaborative build upon existing foundational community support systems in the local area?
- 2.7.3. How could the Community Collaborative support the following:
 1. Specialty transitional placement options appropriate for the needs of survivors, especially safety and security needs;
 2. Physical space for a CSEC Services Center;
 3. A flex fund subsidized by donations from the community;
 4. Education, and prevention and early intervention;
- 2.7.4. What is the projected timeline for implementing the Community Collaborative?
- 2.7.5. What future community partnerships does your agency plan to establish for implementing this vision?
- 2.8. What experience and capacity does your agency have in tracking data which can be analyzed into meaningful reports to evaluate the impact of your agency's services?
- 2.9. Summarize the areas where your agency may require technical assistance.
- 2.10. What is your agency's ability to fulfill County standard insurance and indemnification requirements (see <http://www.countyofsb.org/gs/purchasing/terms.sbc> for more information)? If available, attach proof of insurance.
- 2.11. What is the proposed budget and staffing required to create and maintain the Community Collaborative, including the CSEC services center and flex fund (please provide budget and Staffing Schedule on templates provided in Attachments 2 and 3)?

3. QUESTION AND ANSWER SESSION

The County has attempted to provide all information available with regard to the RFI. It is the responsibility of each Respondent to review, evaluate, and where necessary, request any clarification. An informational Question and Answer Session (Q&A) will be held to summarize the RFI and to answer questions regarding completion of Responses, time frames, and the RFI process. **Attendance is encouraged.** The Q&A Session will be held on **Friday, July 15, 2016 at 1:00 PM** at:

Santa Barbara County
Department of Behavioral Wellness
SB Children's Clinic Large Conference Room
429 N. San Antonio Rd, Rm 119
Santa Barbara, CA 93110

Contact Clarissa Padilla, Administrative Office Professional (AOP), at cpadilla@co.santa-

barbara.ca.us to confirm your attendance at the Q&A Session.

Questions must be submitted either in writing via Email to cpadilla@co.santa-barbara.ca.us by 12:00 PM on the date specified in this RFI, Section 6, Timeline, or asked at the Q&A Session.

Written responses to questions deemed material will be provided after the Q&A Session, and both the questions and answers will be posted on the County website. The County reserves the right to decline a response to any question(s) if, in the County's assessment, the information cannot be obtained and shared with all potential Respondents in a timely manner.

4. SUBMISSION

One (1) original copy of the Response to this RFI must be received on or before **Friday, July 29, 2016 at 4:00 PM. No Response will be accepted after this date and time.** The Response must be received at the address below and via email to cpadilla@co.santa-barbara.ca.us using the subject line: "Community Collaboration Services RFI-[*your agency's name*]." Responses submitted electronically must be in .doc or .docx file format, except for attachments. Submissions should be directed to:

Santa Barbara County
Department of Behavioral Wellness
ATTN: Clarissa Padilla
Community Collaboration Services RFI
300 N. San Antonio Rd. Bldg 1
Santa Barbara, CA 93110

The only acceptable evidence to establish whether a Response is late or meets the deadline listed above shall be the time of receipt at the County as determined by the time-date stamp of the County on the proposal wrapper or other evidence of receipt maintained by the County.

5. RESPONSE GUIDELINES.

Interested parties are requested to respond to this RFI that includes:

5.1. **Cover Sheet** – Attachment 1

5.2. **Section 2** - Responses which address the issues raised in Section 2 of this RFI, Requested Information, and include all attachments.

5.3. **Format.**

5.3.1. Responses to Sections 2.2 and 2.7 must be submitted in the forms provided by the Department in Attachments 1, 2, and 3.

5.3.2. Responses to Section 2 must not exceed 8 pages, not including attachments; be paginated; have margins set to one-inch; use font face Arial and font size 11.

5.3.3. Responses must be submitted using the outline sequence in this RFI.

6. TIMELINE

The County, in its sole discretion, reserves the right to amend this RFI in whole or in part at any time or to seek additional Responses beyond the final submission date, if, in the County's sole discretion, the Responses received do not meet the County's needs.

| Date | Activity |
|-----------------------------------|----------------------|
| Friday, July 8, 2016 | Release RFI |
| Wednesday, July 13, 2016 12:00 PM | Questions due |
| Friday, July 15, 2016, 1:00PM | Q&A Session |
| Friday, July 29, 4:00 PM | Responses due |

The Department of Behavioral Wellness will convene a panel to review Responses to this RFI and make recommendations regarding next steps to the Behavioral Wellness Leadership Team. Depending on the panel's review and recommendations, Behavioral Wellness may issue a contract or contracts with one or more respondents.

ATTACHMENT 1: RFI COVER SHEET

| | |
|---------------------|--|
| For Staff use only: | |
| Date/time Received | |
| Staff Name | |

Project Title _____

Agency Information _____

Agency Name _____

Executive Director _____

Designated Point of Contact _____

Administrative Office Address _____

Phone _____

Fax _____

Email _____

Website _____

Legal form of business organization
(e.g. proprietorship, partnership,
corporation or combination) _____

Signature of Executive Director/CEO Date

Signature of Board Chair/President Date

ATTACHMENT 2: PROGRAM BUDGET TEMPLATE

| Behavioral Wellness Budget Template | | | | |
|--|----------|---|---|---|
| AGENCY NAME: | | | | |
| COUNTY FISCAL YEAR: | | | | |
| Gray Shaded cells contain formulas, do not overwrite | | | | |
| LINE # | COLUMN # | 1 | 2 | 4 |
| | | I. REVENUE SOURCES: | TOTAL AGENCY/ ORGANIZATION BUDGET | Community Collaborative Program - Proposed Budget - 12 months |
| 1 | | Contributions | | |
| 2 | | Foundations/Trusts | | |
| 3 | | Miscellaneous Revenue | | |
| 4 | | Behavioral Wellness Funding | | |
| 5 | | Other Government Funding | | |
| 6 | | Other (specify) | | |
| 7 | | Other (specify) | | |
| 8 | | Other (specify) | | |
| 9 | | Other (specify) | | |
| 10 | | Total Other Revenue | \$ - | \$ - |
| I.B Client and Third Party Revenues: | | | | |
| 11 | | Client Fees | | |
| 12 | | SSI | | |
| 13 | | Other (specify) | | |
| 14 | | Total Client and Third Party Revenues (Sum of lines 19 through 23) | - | - |
| 15 | | GROSS PROGRAM REVENUE BUDGET | - | - |

| | III. DIRECT COSTS | TOTAL AGENCY/ ORGANIZATION BUDGET | Community Collaborative Program - Proposed Budget - 12 months |
|----|---|---|---|
| | III.A. Salaries and Benefits Object Level | | |
| 16 | Salaries (Complete Staffing Schedule) | | \$ - |
| 17 | Employee Benefits | | |
| 18 | Consultants | | |
| 19 | Payroll Taxes | | |
| 20 | Salaries and Benefits Subtotal | \$ - | \$ - |
| | III.B Services and Supplies Object Level | | |
| 21 | Professional Fees | | |
| 22 | Supplies | | |
| 23 | Telephone | | |
| 24 | Utilities | | |
| 25 | Facility Costs (Rent/Lease/Mortgage) | | |
| 26 | Repairs and Maintenance | | |
| 27 | Printing/Publications | | |
| 28 | Transportation and Travel | | |
| 29 | Depreciation | | |
| 30 | Insurance | | |
| 31 | Board and Care (not Medi-Cal reimbursable) | | |
| 32 | Other (specify) | | |
| 33 | Other (specify) | | |
| 34 | Other (specify) | | |
| 35 | Services and Supplies Subtotal | \$ - | \$ - |
| 36 | III.C. Client Expense Object Level Total (Not Medi-Cal Reimbursable) | | |
| 37 | SUBTOTAL DIRECT COSTS | \$ - | \$ - |
| | IV. INDIRECT COSTS | | |
| 38 | Administrative Indirect Costs (Reimbursement limited to 15%) | | |
| 39 | GROSS DIRECT AND INDIRECT COSTS (Sum of lines 47+48) | \$ - | \$ - |

ATTACHMENT 3: STAFFING SCHEDULE

| Behavioral Wellness Budget Template Proposed Staffing Schedule | | | | |
|---|----------|--------------------------------------|---|---------------------|
| AGENCY NAME: | | | | |
| COUNTY FISCAL YEAR: | | | | |
| Gray Shaded cells contain formulas, do not overwrite | | | | |
| LINE # | COLUMN # | 1 | 4 | 5 |
| 1 | | | Community Collaborative Program - Proposed Budget - 12 months | |
| 2 | | Budgeted Positions by Classification | FTE* | Total Annual Amount |
| 3 | | | | |
| 4 | | | | |
| 5 | | | | |
| 6 | | | | |
| 7 | | | | |
| 23 | | Total Salaries/Wages | - | \$ - |
| *1.0 FTE is equal to 2080 hours per year. | | | | |